

При выполнении заданий с кратким ответом впишите в поле для ответа цифру, которая соответствует номеру правильного ответа, или число, слово, последовательность букв (слов) или цифр. Ответ следует записывать без пробелов и каких-либо дополнительных символов. Так как на экзамене распознавание апострофа в бланках ответов будет затруднено, записывайте ответ в полной форме, например: donotknow, вместо don'tknow.

В заданиях, где нужно установить соответствие между двумя столбцами, ответ запишите в виде сочетания букв и цифр, соблюдая алфавитную последовательность букв левого столбца. Некоторые данные правого столбца могут использоваться несколько раз или не использоваться вообще. Например: A1B1B4Г2.

Если вариант задан учителем, вы можете вписать или загрузить в систему ответы к заданиям с развернутым ответом. Учитель увидит результаты выполнения заданий с кратким ответом и сможет оценить загруженные ответы к заданиям с развернутым ответом. Выставленные учителем баллы отобразятся в вашей статистике.

1. Установите соответствие между репликами-стимулами и ответными репликами. Выберите один из предложенных вариантов ответа. Одна ответная реплика является лишней.

РЕПЛИКИ-СТИМУЛЫ

- 1 — Did I do something wrong?
- 2 — What should I do if they give me a present?
- 3 — Sorry about that. I didn't realise you were on the phone.
- 4 — Is it OK if I help myself?

ОТВЕТНЫЕ РЕПЛИКИ

- A — If I were you, I'd smile and thank them.
- B — No, you'd better not. It's considered a bit rude.
- C — Yes, you should as a matter of fact.
- D — Don't worry about it. We can sort it out.
- E — It's OK. Come in and take a seat.

- 1) 1A2B3D4E 2) 1A2D3B4C 3) 1D2A3E4B 4) 1D2E3C4A

2. Прочитайте диалог. Ответьте на вопрос, следующий после диалога, выбрав один из предложенных вариантов ответа.

Man: Triathlon? You seem a bit crazy having all these ambitions at 70!
 Woman: I've never really been that typical 'stay-at-home' grandmother.

What does the woman mean ?

- 1) The woman is very ambitious 2) The woman's behaviour is not typical of her age.
- 3) The woman does a lot of exercise in spite of her age.
- 4) The woman does exercise as part of a social event.

It was back in 1995, when my husband Eric was working as a rubbish collector for the local town council, that I first got the idea of recycling clothes. He would frequently find bags of perfectly good clothes just thrown into the rubbish. I wondered if I would be able to do something with them which would make money for me and perhaps even help the community at the same time. I decided to give it a try.

The first thing I did was to place an advertisement in the newspaper inviting people in the neighbourhood to bring me their second-hand clothing, shoes and bedding instead of throwing them away. Within a week, our garage was bursting with black plastic bags. (1)___ This kept me busy for weeks.

At the same time, I was also looking for a shop to rent where I could sell these items. (2)___ But it wasn't until I contacted Adventure, an organisation which helps people to set up their own businesses, that I finally got the assistance I needed. They helped me find the right shop and gave me advice about getting a business loan to get me started. That's how *Second Best* was born.

For my idea to work, I was going to need a steady supply of clothes. The town council already had recycling bins for paper, glass and the like. (3)___ I was able to make arrangements to have the clothes collected and brought to my shop, where I had installed laundry facilities to cope with all the washloads I needed to do!

It wasn't only making money in the shop that interested me, though. I was still eager for the community to benefit from my idea, too, so I started to find ways that the large quantities of very old or damaged clothing that I couldn't sell in the shop could be put to use. (4)___ Some of the old clothing is now turned into bandages for hospitals, for example, while one school in the area asks for old jeans to make into lunch bags.

Adventure believes in encouraging people by giving an annual Special Merit Award to the most successful new business they have helped. (5)___ Not only had I helped so many others, they said, but I had also had to overcome a difficulty. In 2000, my shop had been destroyed by fire and I had had to start the business all over again from Scratch.

Getting back on track wasn't easy. Not only did I have to search for another shop to rent, but I also had to spend time building up new stocks of clothes, as nearly all of the original stock had been destroyed. (6)___ Otherwise, I would have been forced to call it a day.

Today, twelve years after I first started up, *Second Best* is a very successful small business.

3. Прочитайте текст. Заполните пропуск (1) одним из предложенных текстовых фрагментов.

- 1 — I think the most valuable piece of advice I can give them is never to throw anything away.
- 2 — The contents had to be washed, ironed and sorted.
- 3 — Eric and I managed to persuade them to provide ones for clothes, too.
- 4 — You might think this would be a relatively easy task.

1) 1 2) 2 3) 3 4) 4

4. Прочитайте текст. Заполните пропуск (2) одним из предложенных текстовых фрагментов.

- 1 — I think the most valuable piece of advice I can give them is never to throw anything away.
- 2 — The contents had to be washed, ironed and sorted.
- 3 — Eric and I managed to persuade them to provide ones for clothes, too.
- 4 — You might think this would be a relatively easy task.

1) 1 2) 2 3) 3 4) 4

5. Прочитайте текст. Заполните пропуск (3) одним из предложенных текстовых фрагментов.

- 1 — I think the most valuable piece of advice I can give them is never to throw anything away.
- 2 — The contents had to be washed, ironed and sorted.
- 3 — Eric and I managed to persuade them to provide ones for clothes, too.
- 4 — You might think this would be a relatively easy task.

1) 1 2) 2 3) 3 4) 4

6. Прочитайте текст. Заполните пропуск (6) одним из предложенных текстовых фрагментов.

- 1 — In 2002, my turn came around.
 2 — Once I had learnt the basic principles of managing my own business, I never looked back, they said.
 3 — Once again, though, Adventure came to my aid, providing me with financial support through this difficult time.
 4 — It turned out that there were plenty!

1) 1 2) 2 3) 3 4) 4

Everyone knows that *YouTube* is a free video sharing site which (1) ... it easy to watch online videos. The site was created in 2005 by Chad Hurley, Steve Chen and Jawed Karim, three young men who (2) ... at the same company. They (3) ... to think of a concept for a new website for several months when they came up with the idea of a video-sharing website. Once the new website had been set up, they uploaded their first video. This (4) ... *Me at the Zoo* and it showed Jawed Karim visiting San Diego Zoo. The short film attracted a lot of viewers and it (5) ... long for the site to become extremely popular. Today, *YouTube* is estimated to be one of the most popular websites on the Internet. Millions of users around the world (6) ... accounts on the site that (7) ... them to upload videos that anyone can watch.

7. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (1).

- 1) makes 2) is made 3) has been made 4) was making

8. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (2).

- 1) will all work 2) were all worked 3) were all working 4) have all been working

9. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (6).

- 1) are created 2) have created 3) were created 4) have been created

10. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (7).

- 1) will be allowed 2) have been allowed 3) allow 4) are allowed

§ 1. While having lunch in an expensive restaurant, I tasted the wine I had ordered. I thought it might be spoiled, so I called the wine waiter. He was most unpleasant at the mere suggestion that something might be wrong. Unwillingly he tasted the wine — and immediately apologized and brought another bottle. That's what I call power!' said my guest, but it helped that I knew I was right. As the customer, you have considerable rights.

§ 2. If a restaurant fails to provide a table you have booked, they will have broken their contract with you and you can politely threaten to take them to court for the cost of a spoiled evening. They will then usually find you a table. On the other hand, if you let them down, they can take you to court for lost business. In one case, a company booked a table for one o'clock for five people at a popular restaurant, then called to cancel at 1.35 p.m. on the day, saying their client did not want to eat. When the company refused to pay up, the restaurant owner took them to court and won: the judge decided that, since it was too late to re-book the table, the company should pay for the loss of profit on the meal.

§ 3. The menu is a **vital** legal document. The price should be included, together with the tax (*налог*), and the restaurant can be fined for not displaying it outside or immediately inside the door, so that customers know in advance what they are committing themselves to. It is illegal for any establishment to give a false description of their food. Everything must be what it claims to be: fresh fruit salad must consist only of fresh, not tinned, fruit; Welsh lamb must be an animal born or raised in Wales.

§ 4. You cannot rely on getting bread and butter free. A restaurant is allowed to make a cover charge — which relates to linen, tableware, salt and pepper, Sauces and items like bread or olives — provided it appears on the menu by the door.

§ 5. If the food is not cooked to your satisfaction, you can insist on the restaurant taking it back and supplying what you ordered. If it gives you food poisoning, the restaurant is obliged to pay for the suffering and inconvenience provided you have been to your doctor. If the food is not up to a **reasonable** standard for the money, you can either send it back or pay less than the bill demands. If you do not pay the full price, give your name, address and proof of identity so that you cannot be arrested for leaving without paying.

11. Прочитайте текст. Ответьте на вопросы.

How did the waiter react in the incident with the wine?

- 1) He brought a replacement at once.
- 2) He was offended by the initial complaint.
- 3) He changed the bottle when the guest insisted.

12. Прочитайте текст. Ответьте на вопросы.

What does the writer say about table bookings?

- 1) Even if a table is not being used, the restaurant may not let you have it.
- 2) Restaurants cannot take you to court if you cancel a booking by phone.
- 3) If you do not use a booked table you may still have to pay something.

13. Прочитайте текст. Ответьте на вопросы.

Restaurants can only ask for a cover charge if

- 1) it isn't too high.
- 2) they display it near the entrance.
- 3) it includes bread and butter.

§ 1. If you've ever thought that talking to someone was a waste of breath, you might be comforted to know that in some cases you are right — the words we utter have very little effect on people compared with how we say them and what we are doing when we say them.

§ 2. Recent research has shown that in a presentation before a group of people, 55 per cent of the effect on the audience is determined by the body language of the speaker, 38 per cent by their tone of voice and only 7 per cent by the actual content of what is being said. Body language speaks louder than words.

§ 3. So can performance and communication skills really be improved? It would appear so, according to Neuro-Linguistic Programming, or NLP, which was developed in the 1970s by therapist Richard Bandler and linguistics professor John Grinder. They asked: "What makes the difference between someone who is competent at something and someone who is excellent?" They examined the behaviour of people generally considered to be examples of excellence in their respective fields to identify what they were doing consciously (*осознанно*) and unconsciously. Surprisingly, they discovered patterns of communication which all these high achievers were using to produce **consistently** positive results. They found that they were able to copy these strategies and achieve similar success, so they developed a way of teaching these skills to other people, a method they called Neuro-Linguistic Programming.

§ 4. They have discovered how people achieve mutual understanding, both consciously and unconsciously, by observing the body language and voice patterns of the person they are talking to. If you're dealing with someone who is painfully shy, you're not going to make a good connection by overwhelming them with your cheerfulness. By matching someone's behaviour we can gain their **confidence**, achieve a good relationship and improve the quality of communication — in other words, we can get on someone's wavelength. NLP practitioners claim anyone can learn how to do this, and quite quickly. NLP is all about taking one's unconscious, not very highly developed skills and practising them consciously.

§ 5. Another powerful aspect of NLP is its use of positive thinking. We can become aware of the negative and turn it to the positive. Once it is framed in a positive way as a goal, the brain can begin to cope with it and then apply itself to achieving that outcome. To put it another way, if you don't know where you're going, it makes it harder to get there.

14. Прочитайте текст и выберите вариант ответа, соответствующий его содержанию.

What has recent research into the way people speak shown?

- 1) Certain kinds of body language create distrust.
- 2) A person's tone of voice often does not match what they are saying.
- 3) Failure to communicate well has little to do with what you say.

Every October I like to go to France (1) ... my holidays. Last year I visited the Loire Valley and I had the best two weeks of my life. I had such (2) ... good fun I cried when it was time to leave. When I arrived (3) ... Calais, the sun was shining and I was glad I had decided to go (4) ... camping. There are lots of campsites in the Loire, and I found a small one near a beautiful castle. King Louis XIV had (5) ... castle built in order to impress a princess he wanted to marry, but she rejected him for an English Duke. I fell in love with (6) ... place at once. Although October is late (7) ... camping, there were quite a lot of people staying there. It was highly recommended in my guidebook and a friend of mine had also suggested to go to that particular site. Most of the other campers were around (8) ... my age and I made friends with several of them. Six of us have agreed to meet there again next year for another great holiday.

15. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (1).

- 1) on 2) during 3) for 4) at

16. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (2).

- 1) a 2) an 3) the 4) -

17. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (3).

- 1) at 2) in 3) to 4) into

18. Прочитайте текст. Выберите один из предложенных вариантов ответа. Заполните пропуск (4).

- 1) by 2) for 3) on 4) -

19. Прочитайте текст. Выпишите по два лишних слова в порядке их предъявления в тексте.

The fax, I think, clearly has so enormous advantages over the past in that everything can be completed with greater speed and without being the need to respond there and then and get caught chatting as happens on the phone.

20. Переведите на английский язык фрагмент предложения, данный в скобках.

Where (ещё) did you go besides the zoo?

21. Переведите на английский язык фрагмент предложения, данный в скобках.

Tea or coffee? — (Ничего), thanks. I've got to go in a minute to catch my train.

22. Переведите на английский язык фрагмент предложения, данный в скобках.

I think you have to (принять) into account that he's a good deal younger than the rest of us.

When you have accepted our offer of (1) ... you will be given a uniform which you have to wear while on duty. Our uniform has been designed after detailed (2) ... with members of staff and reflects the quality and style of our business. It helps to form the customers' first impression of us. Please note that male staff are not permitted to wear jewellery of any kind and female staff must not wear rings or earrings which are (3) ... in shape or design. Wristwatches must be (4) ... in size and appearance.

23. Прочитайте текст. Выберите подходящее по смыслу слово из предложенных. В ответ запишите слово в той форме, в которой оно должно стоять в предложении. Помните, что каждое слово может быть использовано только один раз и что заданную форму слова необходимо изменить. Заполните пропуск (1).

ACCEPT, APPROPRIATE, EMPLOY, CONSULT

24. Прочитайте текст. Выберите подходящее по смыслу слово из предложенных. В ответ запишите слово в той форме, в которой оно должно стоять в предложении. Помните, что каждое слово может быть использовано только один раз и что заданную форму слова необходимо изменить. Заполните пропуск (2).

ACCEPT, APPROPRIATE, EMPLOY, CONSULT

25. Прочитайте текст. Выберите подходящее по смыслу слово из предложенных. В ответ запишите слово в той форме, в которой оно должно стоять в предложении. Помните, что каждое слово может быть использовано только один раз и что заданную форму слова необходимо изменить. Заполните пропуск (3).

ACCEPT, APPROPRIATE, EMPLOY, CONSULT

26. Прочитайте текст. Выберите подходящее по смыслу слово из предложенных. В ответ запишите слово в той форме, в которой оно должно стоять в предложении. Помните, что каждое слово может быть использовано только один раз и что заданную форму слова необходимо изменить. Заполните пропуск (4).

ACCEPT, APPROPRIATE, EMPLOY, CONSULT

As you know, I finish school this summer and I am looking (1) ... to starting work and earning some money of my (2) Eventually I want to open a shop and intend to get a job in the local department store to gain as (3) ... practical experience as possible. Of course my parents want (4) ... to go to college and do a business course but I feel I'd learn more on the job.

27. Прочитайте текст. Заполните пропуск (1) только одним словом, подходящим по смыслу. Слово должно содержать не более 15 символов.

1. The best thing about the job it is that you get to spend the whole summer outside, doing exciting
2. activities like kayaking and climbing. What could be most better than that? I feel certain you will
3. agree that this is would be an enjoyable way to spend the summer holidays. On the other hand, it
4. can be quite stressful because you're dealing with kids the whole time, and they can be such difficult.
5. Clearly, when working with young children can be challenging from time to time. They don't give
6. you much time off, either. Staff who are expected to work upwards of fifty hours per week. So, there's
7. virtually no downtime when you can just chill in the sunshine. Despite of these disadvantages, I would
8. still recommend this job to you. You'd be far perfect for it, given that you're so active and sporty, and
9. you'd be a big hit with the kids. Let me to know if you want any contact names — I'm sure I could
find
10. some email addresses for you. Please don't hesitate yourself to contact me if you require further help.

28. Прочитайте текст. Из строки (1) выпишите ОДНО лишнее слово.

29. Прочитайте текст. Из строки (2) выпишите ОДНО лишнее слово.

30. Прочитайте текст. Из строки (3) выпишите ОДНО лишнее слово.

31. Прочитайте текст. Из строки (4) выпишите ОДНО лишнее слово.

32. Прочитайте текст. Из строки (5) выпишите ОДНО лишнее слово.

33. Прочитайте текст. Из строки (6) выпишите ОДНО лишнее слово.

34. Прочитайте текст. Из строки (7) выпишите ОДНО лишнее слово.

35. Прочитайте текст. Из строки (8) выпишите ОДНО лишнее слово.

36. Прочитайте текст. Из строки (9) выпишите ОДНО лишнее слово.

37. Прочитайте текст. Из строки (10) выпишите ОДНО лишнее слово.

1. ... conclusion, I would like to thank you all for your help.
2. Clare is very optimistic ... her chances of winning a gold medal.
3. The variety of accommodation available ranges ... a studio flat to a four-bedroomed house.
4. This flat has a bigger living room than the other one we saw, but I'm afraid ... of them has cable TV.
5. The first cheese ... probably made in Asia around four thousand years ago.
6. A chameleon is a kind of lizard ... skin changes colour to match the colour of its surroundings.

38. Прочитайте предложение 1. Заполните пропуск только ОДНИМ словом, подходящим по смыслу. Слово должно содержать не более 15 символов.

39. Прочитайте предложение 2. Заполните пропуск только **ОДНИМ** словом, подходящим по смыслу. Слово должно содержать не более 15 символов.

40. Прочитайте предложение 4. Заполните пропуск только **ОДНИМ** словом, подходящим по смыслу. Слово должно содержать не более 15 символов.